

**Exam : HPE0-V27**

**Title : HPE Edge-to-Cloud  
Solutions**

**<https://www.passcert.com/HPE0-V27.html>**

1.You are presenting a new HPE SimpliVity solution to a potential customer. They want to see the easy management and integration into other HPE management options.

Which tool can you or your customer use?

- A. HPE SAN Desing Reference Guide
- B. HPE Demonstration Portal
- C. HPE Product Bulletin
- D. HPE Assessment Foundry

**Answer: B**

**Explanation:**

The HPE Demonstration Portal is a resource that allows you or your customer to see how HPE SimpliVity solutions work, including their management and integration into other HPE management options. It provides a hands-on experience to showcase the features and capabilities of HPE products and solutions. This portal is often used for demonstrations and educational purposes.

2.You customer needs a solution for a small VMWare cluster. They have limited staff and need a single solution that provides ease of management, scalability, and recovery capabilities.

What solution should you recommend?

- A. HPE SimpliVity
- B. HPE Nimble
- C. HPE Alletra
- D. HPE MSA

**Answer: A**

**Explanation:**

HPE SimpliVity is a hyperconverged infrastructure solution that offers ease of management, scalability, and robust data recovery capabilities. It combines compute, storage, and virtualization resources into a single, integrated platform, making it ideal for small VMware clusters with limited staff. SimpliVity's built-in data deduplication, compression, and backup capabilities simplify management and reduce the total cost of ownership, making it a strong choice for such scenarios.

3.A customer is looking for a Storage solution that meets their requirement of a 3-2-1 data protection architecture. They are already using Veeam to protect their workloads.

Which HPE solution should you propose to address this requirement?

- A. HPE GreenLake Central
- B. HPE Data Services Cloud Console
- C. HPE Alletra Peer Persistence
- D. HPE Cloud Volumes Backup

**Answer: D**

**Explanation:**

HPE Cloud Volumes Backup can help meet the customer's requirement for a 3-2-1 data protection architecture when they are already using Veeam for workload protection. Cloud Volumes Backup offers

cloud-native backup and disaster recovery capabilities, enabling customers to efficiently protect their data in the cloud. It integrates with Veeam, allowing for seamless data protection and ensuring data redundancy as part of the 3-2-1 strategy.

4. What differentiated business value does HPE GreenLake provide to a customer that a traditional capital outlay purchasing model does not?

- A. Eliminate recurring costs
- B. Reduce accounts payable balance
- C. Improve liquidity
- D. Increased overprovisioning

**Answer: C**

**Explanation:**

HPE GreenLake provides improved liquidity to customers compared to a traditional capital outlay purchasing model. With GreenLake, customers can consume IT resources on a pay-as-you-go basis, avoiding the large upfront capital expenditures associated with traditional purchases. This pay-per-use model allows customers to allocate their financial resources more efficiently, improve cash flow, and have greater flexibility to invest in other areas of their business. It aligns IT spending with actual usage and needs, enhancing financial liquidity.

5. Your customer needs assistance updating their database infrastructure with a modern solution that will grow with their needs and free up their IT staff to focus on value-added activities.

Which of the following benefits would the customer receive by choosing HPE GreenLake for database?

- A. Cost savings with a community cloud operating model that supports sharing resources with other tenants.
- B. Time savings with a fully managed VDI solution hosted in their choice of AWS or Azure
- C. Order prioritization with delivery and provisioning of new capacity in 7 days or fewer.
- D. Offload monitoring and modifying databases with HPE GreenLake management services.

**Answer: D.**

**Explanation:**

Choosing HPE GreenLake for database solutions would allow the customer to offload the tasks of monitoring and modifying databases to HPE GreenLake management services. This means that their IT staff can focus on more value-added activities while HPE takes care of the day-to-day management and maintenance of their database infrastructure. It offers a managed service approach, freeing up the customer's resources for strategic and business-critical activities.

6. Your need to include non GreenLake enabled ISVs in a customer solution.

Whom should you engage if you need help with this solution?

- A. HPE Pointnext advisory services
- B. HPE ProLiant product management
- C. HPE Pointnext operational services
- D. HPE Complete product management

**Answer: A**

**Explanation:**

HPE Pointnext advisory services are the right resource to engage when you need help with a solution that

includes non-GreenLake enabled ISVs (Independent Software Vendors). They can provide guidance and consulting to design and implement a solution that integrates various components, including non-GreenLake ISVs, to meet the customer's requirements and objectives. These advisory services focus on architectural design, best practices, and optimizing the solution for the customer's specific needs.

7. Compared to OCA, which additional datacenter characteristic is required to configure a solution in SSET?

- A. KW per rack
- B. Country
- C. Input voltaje
- D. Input phase

**Answer: B**

**Explanation:**

Compared to OCA (Online Configuration and Assembly), an additional datacenter characteristic required to configure a solution in SSET (HPE Sales Configurator for Enterprise) is the "Country." The specific country in which the datacenter is located can impact various aspects of the solution, including regulatory compliance, power requirements, and environmental conditions. Therefore, specifying the country is necessary for accurately configuring the solution to meet local regulations and conditions.

8. Your customer would like to add a backup component to the HPE GreenLake solution that you are preparing for them. Their main requirements are cost-optimized backups, long term data retention, and operational simplicity.

What component should you add to their solution?

- A. HPE Backup and Recovery Service
- B. HPE cloud Bank Storage
- C. Commvault
- D. Zerto

**Answer: A**

**Explanation:**

HPE Backup and Recovery Service es una solución integral de respaldo que incluye opciones de almacenamiento en la nube, como Cloud Bank Storage, y proporciona capacidades completas de respaldo y recuperación, lo que lo hace más adecuado para cumplir con los requisitos de respaldo, retención a largo plazo y simplicidad operativa. Por lo tanto, la respuesta "a) HPE Backup and Recovery Service" sigue siendo la opción más adecuada en este contexto.

9. Your customer needs a petabyte scale, geo-dispersed object Storage Platform. Which Alliance solution will meet their requirement?

- A. HPE Solutions for Scality ARTESCA
- B. HPE Solutions for Qumulo
- C. HPE Solutions for Scality RING
- D. HPE Solutions for Cohesity

**Answer: C**